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CIMA at New Skool Rules 2023

CIMA returned to New Skool Rules in Rotterdam, Netherlands in May for the 2023 edition of the conference and festival. New Skool Rules is the biggest conference and festival for hip hop, rap, r&B, reggae, and soul in the world. CIMA partnered with MusicOntario and Women in Music Canada to build a comprehensive experience for Canadians ready to export to the EU.

The Canada House showcase took place at Worm on Sunday, May 14 and featured a full evening of Canadian music from 8 acts from across the country. The evening kicked off with a Meet the Canadians networking reception for invited delegates and industry.

- Canadian Presence: The Canada House showcase featured performances from 8 Canadian acts: Private Name Private Number, Tea Fannie, TRP.P, Freddy Printz, Eazy Finesse, LTtheMonk, Rawmny and Dele O.
- Marketing & Promotion: CIMA worked with New Skool Rules to coordinate showcase promotion through the festival's website, social media and e-blasts. Promotional efforts also included posts on CIMA's social media, website and weekly newsletter blast.
- Outcomes: Post survey results indicated that the Canadian companies made 68 new contacts
 and connected with 82 existing contacts while at New Skool Rules. They took 45 meetings that
 resulted in participants reporting they started/finalized 8 business deals. According to the
 participants, the real and expected revenues associated with these deals over the next 36
 months is \$48,000 generated from their business activities at New Skool Rules 2023.

